

Massachusetts
Group Conversion Guaranteed Issue
Nongroup Membership ¹
as of December 31, 2002

Non Group Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02
N/A	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HMO Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
N/A	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Preferred Provider Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Celtic Life Insurance Company	Medical	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
Connecticut General Life Insurance Company	Medical	0	0	1	0	0	0	1	0	2	0	2	1	0	0	7
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
GE Capital Life Assurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
UniCARE Life and Health Insurance Company	Medical	0	1	0	0	3	3	2	4	11	0	6	1	3	3	37
Medical Total		1	1	1	0	4	3	3	4	14	0	8	2	3	3	47
Total Nongroup Members		1	1	1	0	4	3	3	4	14	0	8	2	3	3	47
2002 Massachusetts Population ²		228,577	133,462	543,434	15,431	735,606	71,721	459,116	153,399	1,474,160	10,416	656,486	485,747	689,925	770,321	6,427,801
2002 'Market Penetration Rate' ³		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.

² 2002 Population Source: Table CO-EST2002-02-25 - Massachusetts County Population Estimates and Population Change: July 1, 2001 to July 1, 2002. Source: Population Division, U.S. Census Bureau. Release Date: April 17, 2003

³ Total members in Massachusetts divided by the 2002 population in Massachusetts.